

2018 WOW! FORUM WOMEN OF STRENGTH & COURAGE

The annual WOW! Forum is a day-long event featuring nationally recognized speakers who educate and motivate the hundreds of women attending the largest professional development conference in this region. Since its inception 14 years ago, the event continues to flourish and inspires attendees professionally and personally. Coordinated by the WOW! Forum Advisory Committee, every detail of the day is focused on supporting and empowering women in the workplace. The 2018 WOW! Forum will be held on October 5th at the Carole & Ray Neag Performing Arts Center of the Warner Theatre.

This year, we are honored to have six amazing, impactful speakers. Last month's newsletter focused on media entrepreneur Lesley Jane Seymour, Red Ants Pants founder Sarah Calhoun, and breast cancer survivor Jamie Pleva-Nickerson. We're also excited to have *Chopped* star Silvia Baldini, women's negotiation coach Sara Laschever, and childhood education coach and skydiver extraordinaire Lisa Bresson.



Silvia Baldini was born and raised in Turin, Italy, a town where the bond to your own family is as strong as the one for beautiful food and good wines. She moved to California when she was 17 and graduated from Art Center College of Design in Pasadena and then moved to New York to work in advertising.

Following a distinguished and award-winning career as an art director on Madison Avenue, Silvia pursued culinary training at ICC in NYC and Cordon Bleu in London. She worked at Michelin-star kitchens in Europe including Ottolenghi and the Ritz Carlton in London and has since established her own creative food group named Strawberry and Sage. In an appearance on a Food Network show, Chef Chris Santos declared her dessert: "The best dessert on this show ever." She became the first professional female chef in Connecticut to win *Chopped*, the award-winning show on Food Network. She has returned to Food Network as one of 16 chefs competing in the last season of *Chopped Champions* and has recently competed on *Beat Bobby Flay*.

ECONOMIC SURVEY & SUMMIT PLANNED

The Chamber is collaborating with CBIA to produce an important publication—the 2018 Economic Survey of Northwest Connecticut. Its purpose is to provide insights into how businesses in our region are faring and their plans for the future.

Areas that will be included are economic priorities, business conditions, pressing business needs, demographics, energy issues, healthcare, manufacturing, workforce needs and overall business outlook.

Be sure to participate in the survey that will be distributed this month via email. Results will be examined and printed in the publication that will be circulated throughout the region and state to be utilized as a resource and marketing tool.

The Economic Summit will be held on Thursday, November 15th from 7:30 to 9:30am at The Torrington Country Club. Donald Klepper-Smith and Peter Gioia, highly respected economists will be the keynote speakers. Register online at nwctchamberofcommerce.org/calendar. Tickets are \$40 pp/members and \$60 pp/non-members.

Silvia also has a cooking series on FabFitFun.com with over seven million viewers. She is the lead chef, recipe developer and spokesperson for Realeats.com, a healthy meal delivery service. She is the co-owner and founder of The Secret Ingredient Girls who believe wellness, beauty and happiness begin with wholesome ingredients— a place where she can share her passion for food, cooking and wellness with others. She has a large and loyal social media following on all platforms.

Silvia's work and recipes have been published in *Food and Wine*, *Bon Appetit*, *Parents Magazine*, *TeenVogue*, *Readers Digest*, *Thrillist*, *Refinery29*, *Country Magazine*, *Saveur*, *Martha Stewart*, *Cherry Bombe*, *The New York Times*, *The Wall Street Journal* and *The Independent*. She has made television appearances on CNN, ABC, and *Dr. Oz*, to name a few.

Sara Laschever has spent her career investigating the obstacles, detours, and special circumstances that shape women's lives and careers. She is the co-author, with Linda Babcock, of two groundbreaking books about women and negotiation, *Women*



Continued on page 17.

From the Chamber President & CEO

JOANN RYAN



While reading over 2,000 emails that were waiting for me after a few days at the Cape, this one from Manta Media caught my eye, "Strong Customer Connections."

It reinforced the Chamber's engagement and involvement in the community. "It's an opportunity to shine, develop close connections, think about what's best for the customer, make a big impact and work with those you can help."

Just wait until you see the beautiful dogs that will be finding their temporary homes throughout northwest Connecticut. The Tails of NWCT will not only help Prime Time House, the Northwest Connecticut Arts Council and the Chamber's Education Foundation, it will allow everyone to view the amazing work of talented artists who painted the fiberglass dogs fostered by some generous sponsors. In addition, it gives you the chance to drive throughout this beautiful region to see our healthy, robust towns full of opportunities.

Another terrific community event is the Chamber Education Foundation's collaboration with the Torrington Historical Society. Save Saturday, September 22nd for the Torrington House Tour which will showcase homes that are significant historically, architecturally and aesthetically.

You can also attend the Preview Party on Friday evening, the 21st, at the historic Torrington Library. A fun evening is planned with a surprise scavenger hunt. This is something not to be missed as well as the six very special homes and some gardens that are beautiful. Tickets are available online at TorringtonHouseTour.org.

We are strong advocates of the United Way supporting 26 agencies in 26 towns and nearly 55,000 recipients. We serve on their Board, Day of Caring Committee and 2018 Campaign, It All Starts With One!

It's all about engagement and involvement to benefit you and our communities! Please join us.

Welcome NEW MEMBERS

AUTHENTIC RECOVERY, LLC

Mental Health Counseling

John Simoncelli
100 Migeon Avenue • Torrington
860-805-2267 • authenticrecovery.org

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Chris & Angela Bronson
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860-689-7772 • codedragontech.com

INNOVATIVE HEALTH CONCEPTS

Insurance

Richard Whitbeck
17 Mountain Avenue • Bloomfield
860-501-9138

MOUNTAIN VIEW GREEN RETREAT

Accommodations

Wendy Roberts
67 Litchfield Road • Norfolk
860-542-7941 • mountainviewgreenretreat.com

THE STUDENT COMPASS

Educational Mentoring

Jake Horne
566 Milton Road • Litchfield
860-921-6158 • thestudentcompass.com

SUBWAY

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Edwin Zacharias
455 Winsted Road • Torrington
860-482-9934

SZEPANSKI MACHINE SERVICES, LLC

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860-480-8126

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Hearing Aids

Dennis Hackney
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860-489-0332 • wesconn.net



JoAnn Ryan, President & CEO • joann@nwctchamberofcommerce.org

Anita Rosa, VP Finance/Operations • anita@nwctchamberofcommerce.org

Lauren Zordan, VP Programs/Events • lauren@nwctchamberofcommerce.org

Pamela LaRosa, Dir. One-Stop Workforce Op. • pam@nwctchamberofcommerce.org

333 Kennedy Dr., Ste. R101, P.O. Box 59, Torrington, CT 06790 • p 860.482.6586 • f 860-489-8851
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WHAT'S BEEN HAPPENING AT NORTHWEST CONNECTICUT'S CHAMBER

Government Relations

Northwest Connecticut Chamber's Government Relations Committee recently saw its leader of six years, Timothy Waldron, step down as Chairman. Tim has accepted a new position as legislative aide to Senator Witkos in Hartford, but will continue to be an active member of the committee. The Chamber is most grateful for his leadership. His time and talents helped maintain a valuable working relationship among the business community and the state legislative delegation of Northwest Connecticut. In addition, Tim's leadership was vital in the development of the Chamber's Annual Legislative Agendas, which are recognized state-wide and he actively encouraged members of the business community to engage in the legislative process. We wish Tim all the best in his new endeavor.

Chamber Chairman of the Board, Steve Zarrella, has appointed Christina Emery, Executive Director of Prime Time House as the new Chair of the Government Relations Committee.

Members interested in legislative issues are welcome to join the Government Relations committee on the second Thursday of the month at 8 a.m. at the Chamber.

Leads Group

The first Leads Group was established in August. The purpose is for members of the group to form alliances with one another to identify prospects and foster increased business; ultimately growing their customer base through a supportive network. Enrollment is based on a "first to respond" basis due to the format permitting only one individual per industry. At each Leads meeting, members are allowed to share details of their business, provide testimonials/referrals to other group members, and each meeting concludes with a 15-20 minute focus on one member or a beneficial activity for the group.

Leads Group I meets on alternating Mondays at noon. The co-captains of the group are John Seagrave of Barron Financial Group and Vince Laliberte of Pursue the Clues.

A waiting list has been established to begin additional groups and fill vacancies in Group I as they become available. If you would like information on participating in Leads, please contact Anita Rosa at 860-482-6586 or email anita@nwctchamberofcommerce.org.

Membership Committee

The Chamber's Membership Committee is an active group of seasoned members who are committed to helping the Chamber grow and prosper. You encounter these volunteers on many different occasions. The Hospitality sub-committee serves as assistants to the staff at registration tables and pour beverages at many after hour events.

The Marketing & Communication sub-committee works to sustain and amplify the brand; to inform and promote events to members and the public; to evaluate effectiveness of marketing efforts; to create or refresh initiatives and materials; and to assist and advise the staff, Membership Committee and board.

The Ambassadors engage the members of the Chamber by: becoming a primary contact to new members of the Chamber; reviewing and contacting current Chamber members; promoting events based on location; and by meeting regularly to review, share success stories and further develop the sub-committee.

The Community Representatives are responsible for submitting the community events that appear within this newsletter and/or on-line on the Chamber's website. They also relay concerns of their community to the staff and promote Chamber events and membership to the businesses in their towns.

New members of the Membership Committee are always welcome. If you are interested in becoming more involved with your Chamber, call us at 860-482-6586.

Chamber Health Plan

The Chamber Insurance Trust (CIT) hosted an informational luncheon regarding the new Chamber Health Plan on Wednesday, August 22nd at Green Woods Country Club. Steve Glick provided details on the new self-funded captive plan that is available to companies with 20 or more employees. The plan offers companies an option that may lower their insurance premiums. If you were unable to attend and would like more information, please contact JoAnn Ryan at 860-482-6586 or email JoAnn@nwctchamberofcommerce.org.



LEADERSHIP NORTHWEST

Building a Better Region

What does Leadership Northwest offer...

The Employers Gain:

- Employees with increased leadership, organizational and problem solving skills.
- A strengthened involvement in community affairs.
- New access to a network of community leaders and resources.
- Public recognition of their community involvement.
- Enhanced employee morale.

The Community Gains:

- A committed, knowledgeable group of people prepared to accept key positions on community boards.
- A broad-based pool of individuals sensitive to the diverse populations in the community.
- A group with a greater appreciation of the issues facing our community today and in the future.

Participants Receive:

- Experience with group dynamics and team leadership along with professional and personal growth.
- Understanding of leadership styles.
- Opportunities for contact with influential regional leaders.

Program schedule at a glance...

Orientation: September 19, Program Overview & Dinner
 Session 1: October 17, Leadership Development & Team Building
 Session 2: November 14, Social Service & Philanthropy
 Session 3: December 19, Corporate Leadership Panel
 Session 4: January 16, Media & Communications
 Session 5: February 20, Connect with Local Businesses
 Session 6: March 20, Government & Economic Development
 Session 7: April 17, Arts, Culture & Education
 Session 8: May 15, TBD
 Session 9: June 19, Graduation Dinner

- Session topics and dates are subject to change -

Commitment Leadership NW participants are expected to attend all scheduled sessions in order to graduate. Times may vary but most sessions generally run from 9:00a.m - 4:00p.m. Participants in the program will require full support from their employer and acknowledgement of the time required away from their position. In addition, participants collaborate on a self-directed community-oriented team project.

Applications must be completed and returned to the NW CT Chamber no later than September 12, 2018. Upon receipt of a completed application, a personal interview will be scheduled. Applications are accepted and interviews are conducted on a rolling basis. Applicants will be notified of acceptance no later than September 14th. Scholarships are available for non-profit employees.

To download the complete application, visit <http://nwctchamberofcommerce.org/events-programs/leadership-northwest/>

Mission...



Leadership NW is designed to develop resourceful, motivated business leaders committed to making this region a better place to live and work.



COMING UP AT THE CHAMBER

Candidate Forums

The Connecticut primaries were held on August 14th and we now have a clear picture of who will be the candidates for Governor, U.S. Congress, U.S. Senate, State Senate and State House seats. The Chamber's Government Relations Committee will be hosting a series of candidate forums providing members the opportunity to meet with the individuals who want to be your voice in Hartford and Washington. Dates are being confirmed as of press time. Please watch for special emails providing you with the dates, times and locations of the forums. If you are interested in becoming involved in the Government Relations Committee, please join us on the second Thursday of the month at 8 a.m. at the Chamber. The meetings are always open to members and guests.





BH

BUSINESS
after
HOURS

Northwest CT Chamber's premier network building event featuring opportunities to gain new contacts and build your lead base while enjoying delicious hors d'oeuvres and visiting our host's location.

BUSINESS *after* HOURS



KidsPlay

61 Main Street, Torrington

Thursday, September 27, 5:00-7:00 p.m.

[RSVP on-line at nwctchamberofcommerce.org/calendar.](http://nwctchamberofcommerce.org/calendar)

Young Professionals Organization

The Chamber's Young Professionals Organization is hosting two events in September. They will kick-off their CEO Series with a luncheon on September 13th at the Chamber Office from 11:30-1 titled "Advancing your Career". Execs and CEOs representing a variety of industries including banking, manufacturing, non-profit, education, and entrepreneurship will discuss their journey to the top and give the YPs in the audience the tools and motivation to advance their careers. The panel discussion will be moderated by Paul McLaughlin, EVP and COO of Litchfield Bancorp. Lunch is included and the cost is \$10 per person.

On September 26th from 5-7 PM the group will meet at the historic Warner Theatre in downtown Torrington for networking, a behind-the-scenes tour and a focus group discussion on what would attract more young people to the Theatre and downtown Torrington. Complimentary snacks and wine will be served.

Attendees must be 21-40 years old and live or work in Northwest Connecticut. RSVP for both events by emailing Lauren@nwctchamberofcommerce.org.

The Community Representatives September Report Can Be Seen On Our Website
NWCTCHAMBEROFCOMMERCE.ORG



READY TO REMODEL THAT KITCHEN?

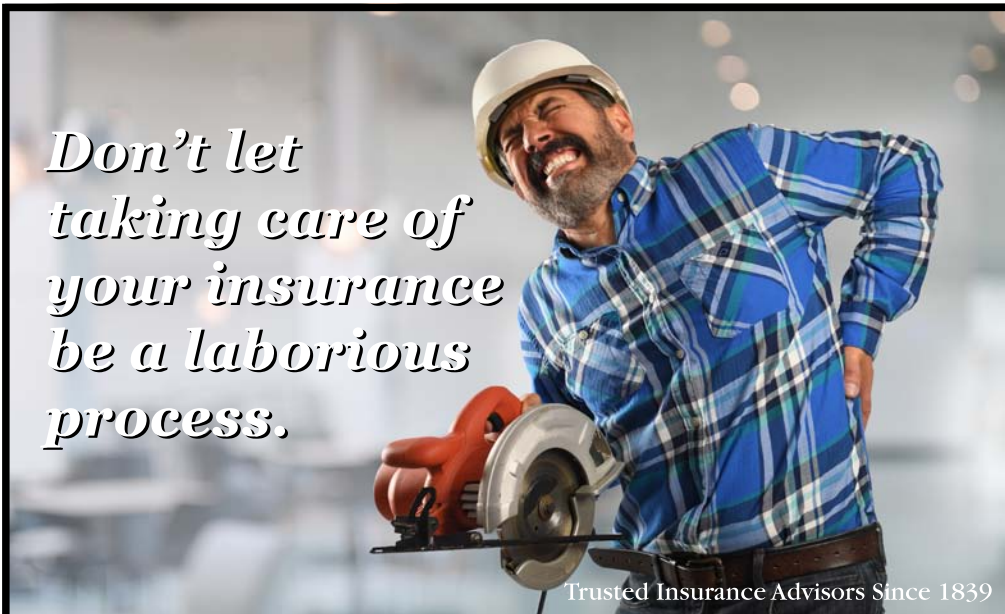
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COMING UP AT THE CHAMBER




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with
BREAKFAST

Join us at our morning roundtable discussion

BUSINESS *with* BREAKFAST

Enjoy easy networking over a light breakfast. Each attendee will then give a 30-second "commercial" for their business followed by a brief presentation by our host.

Tuesday, September 25 at 8:00 a.m.

Hosted by



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157 Litchfield Street, Torrington

[RSVP ONLINE AT NWCTCHAMBEROFCOMMERCE.ORG/CALENDAR.](http://NWCTCHAMBEROFCOMMERCE.ORG/CALENDAR)

Junior Leadership NW

Do you know a high school junior or senior who has leadership potential?

Junior Leadership NW, sponsored by Torrington Savings Bank, is a program for area juniors and seniors designed to give students an inside look at how local government, banks, law enforcement and other local entities operate. Junior Leadership NW provides an awareness of local history and resources that will interest students hoping to become future community leaders.

Junior Leadership NW's mission is to promote a community-based educational program where area high school juniors and seniors gain a working knowledge of their community and county. The program:

- ◆ **Acquaints** high school students with community needs and resources which influence the future of Northwest Connecticut.
- ◆ **Educates** students about the economic, social and political forces affecting the state and our region.
- ◆ **Develops** leadership skills and encourages students to interact with community leaders, decision makers and peers.
- ◆ **Challenges** emerging leaders to apply their knowledge and skills to the community.

In Junior Leadership NW, potential leaders are identified through area high schools. This gives students the opportunity to meet and make friends with people their own age, who they otherwise might not have known. That means that while gathering at each session, participants are also learning about the diverse people who make this community unique. A series of eight monthly sessions will expose students to become actively involved in Litchfield County by getting a first-hand look at business, government, media and more. In addition, it will give them the opportunity to meet our leaders and discuss current issues affecting our community. This program is also an excellent experience to include on a resume or college application.

All candidates will be selected from area high schools. All applicants must be high school juniors or seniors during the session and a resident of Litchfield County. A committee will select the participants based on the application, leadership traits, potential, and ability to communicate. Applications must be received by the NW CT Chamber no later than September 10, 2018. Applicants will be notified by mail as to their acceptance in Jr. Leadership NW by September 17th. Tuition for the program is \$75, due upon acceptance. Participants must provide their own transportation.

Applications can be found on our website at <http://nwctchamberofcommerce.org/events-programs/junior-leadership-northwest/>.

See More "Coming Up at the Chamber" on page 11.

You Get More When You're Next Door!

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MEMBER NEWS

Barron Financial Group

John Seagrave of the independent wealth management firm, Barron Financial Group, recently received a CHARTERED RETIREMENT PLANNING COUNSELORSM designation from the College of Financial Planning. With the CRPC[®] designation, John and the team at Barron Financial Group are further committed to providing detailed and meaningful financial advice to those at or approaching retirement. From how to invest during your final working years, to Social Security, Medicare, and estate planning; the retirement planning process can be a tough road to go alone. As a fee-only firm, Barron Financial puts the focus on their client's needs and goals, and provides comprehensive investment advisory and financial planning services in easy-to-understand terms. To learn more about Barron Financial Group's services, please contact John Seagrave, CRPC[®] at (860) 489-0432 or via email at jseagrave@barronfinancialgroup.com. *For more information on this designation, please visit www.finra.org/investors/professional-designations/crpc.*

Alzheimer's Association of Connecticut

The Alzheimer's Association of Connecticut will hold their annual walk at White Memorial Conservation Park in Litchfield on September 23rd. They are seeking volunteers to assist with set up and clean up, the registration table, handing out t-shirts & promise flowers, directing the walk route, manning the water stations and more. Each of the volunteer spots has a different time range and they will happily work with volunteers' schedules. Volunteering for set up can be as early as 6 a.m. Most volunteer roles begin around 9 a.m. and the walk concludes around 2 p.m. To offer your help, contact Tina Hogan at 860-308-3458 or email thogan@alz.org.

KBJB Radio/TV

KBJB Radio/TV, a proud member the Chamber, is located in New Milford. KBJB is a worldwide radio station streaming live 24x7 with all original music from around the globe. Currently, over 40 countries are downloading their free app or streaming live at kbjbradio.com. Check out all of the originally produced shows & programming, such as "Angels Don't Lie" with God-based Medium Jeanne Street on Tuesdays, "The Warped View" Mondays & Saturdays, or the "Original Artist Spotlight" on Wednesdays, just to name a few!

KBJB proudly announces co-owner & comedian KJ Johansen has been selected to emcee the Chamber's WOW! Forum. KJ will also be the comedian for Girls Night Out at the Holiday Inn in Mt. Kisco, NY on September 7th.

KBJB also produces live events, comedy, music, fundraisers, etc. You can check out all of their upcoming events on Facebook or Instagram. Special discounts apply for all NW CT Chamber members. To advertise or book a live event with KBJB, email kbjbradio@gmail.com or call their office at 860-350-8152. From production to promotion- let their team help you!

Staples Torrington

Staples in Torrington wants to give back to local Chamber members! They have a unique opportunity to allow Northwest CT Chamber members the chance to market for free to their customers. Staples is inviting Chamber members into the store to set up a table and talk to their customers about the services they provide. They will provide a table at the front of the store for your use. Set up as you like and market to the customers. On average, anywhere between 200-300 customers walk through their doors daily. It's their way of saying thank you for being a part of the community!

Please reach out to General Manager Kelly Valera at Kelly.Valera@staples.com or by phone at 860-489-3686 if you would like to set up a date and time to take advantage of this free offer.

NW CT Arts Council

The Northwest Connecticut Arts Council is calling for nominations for awardees of the fifth annual CultureMAX awards, which will recognize established and emerging artists (all disciplines), arts educators, heritage workers, cultural organizations, volunteers, and businesses that have elevated the stature of arts and/or heritage within the region of northwest Connecticut. CultureMAX is sponsored in part by Litchfield Bancorp. Nominations for these seven awards should be submitted online through the website CultureMAX.org. The deadline for nominations is September 26, 2018. For more information, contact the NW CT Arts Council at (860) 618-0075.

See more "Member News" on page 19.

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2018 TORRINGTON HOUSE TOUR
SEPTEMBER 21-22



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\$30
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COMING UP AT THE CHAMBER

CT Learn & Works Symposium

Northwest Connecticut's Chamber of Commerce is collaborating with the Connecticut Department of Labor, the Connecticut Department of Education and Northwestern Connecticut Community College in presenting the *CT Learn and Works Symposium* at Draper Hall on Thursday, September 27th from 7:30 to 11:30 a.m.

This free regional breakfast symposium will provide up-to-date information from CT employers on jobs with bright outlooks and the skills employers need.

Patrick Flaherty, Assistant Director of Research at the Connecticut Department of Labor, will provide an overview of labor market information for our state as well as the country. There will also be opportunities to learn about different ways to engage our young people in STEM education.

The symposium will feature an employer panel addressing future trends in IT, finance, health and advanced manufacturing.

Please join the Chamber for this morning of lively discussion, networking and resource availability. Reservations are required. Please RSVP online at www.ctlearnsandworks.com.

Learn at Lunch:

A New Era of Digital Marketing: Facebook Advertising

Lance Leifert, CEO of Conquest will present the next workshop in his series on the New Era of Digital Marketing on September 26th at 12 noon at the Chamber. This session, "*Social Media Marketing: Facebook Advertising*" will provide attendees with an overview of the best way to utilize the advertising options offered through Facebook.

Lunch will be provided. Reservations are required. The fee is \$10 per person for NW CT Chamber members, \$20 per person for affiliate Chamber members and \$50 for non-members of the NW CT Chamber.

See More "Coming Up at the Chamber" on page 15.

2018 UNITED WAY OF NORTHWEST CONECTICUT GLOW BALL TOURNAMENT

WHEN: Friday, September 21, 2018

WHERE: Eastwoods Country Club

START: 5:00 PM

Participation Includes:

- 9 Holes of Glow Ball
- Dinner
- In-Tournament Contests & Prizes

**Golfers & Sponsor Registration
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**TO REGISTER:
VISIT OUR EVENTS PAGE AT
NORTHWESTUNITEDWAY.ORG**

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CORPORATE PARTNER *Shout Outs*

Torrington Savings Bank



Torrington Savings Bank is pleased to announce the addition of John Scarritt as Vice President of Commercial Lending to their management team. Mr. Scarritt comes to Torrington Savings with over 15 years of community banking experience. Most recently, he has been working with business owners of all size companies in Central Connecticut to help them with their commercial loan and deposit product needs.

In his new role, Mr. Scarritt will continue to help businesses with their business banking necessities. Initially, he will be based in the Burlington Office at 260 Spielman Highway (Route 4). His responsibilities will be working mainly in the greater Farmington and Bristol area markets.

Mr. Scarritt is a graduate of Central Connecticut State University where he earned his Bachelor of Science degree in Business Administration concentrating in Marketing. Additional achievements include the 2015 New Leader in Banking Award from the Connecticut Bankers Association.

Born and raised in Bristol, Mr. Scarritt has been involved in various capacities to several community organizations in the greater Bristol area including the United Way of Central Connecticut, Main Street Community Foundation, Bristol Boys & Girls Club, and the Environmental Learning Centers of Connecticut. He currently resides in Farmington.

John Janco, President and CEO at Torrington Savings Bank stated, "We are very pleased to have John join our Commercial Lending team. His background in Commercial Lending and Small Business Banking will be very beneficial for our Clients and the Bank as we continue to grow our Business Banking Services at Torrington Savings Bank."

Litchfield Bancorp

Litchfield Bancorp is excited to announce an Open House at the Washington Depot location. The Open House, which will be held on Saturday, September 22nd from 10 am to 1 pm at 11 Bryan Plaza in Washington Depot, will provide an opportunity for the members of the local towns and communities to meet Laura Berendsohn, the Branch Manager, as well as the friendly faces of the Litchfield Bancorp staff. Special guest, Dimitri Rimsky the son of the late artist Feodor Rimsky who painted the mural located in the branch, will be giving local insight and a historical background on this stunning piece of art.

Attendees will also have the chance to enter to win a locally sourced Fall themed picnic basket raffle.

"We are looking forward to the Open House and meeting the members of the town and communities it serves. As part of our Locally Owned, Locally Grown campaign, we believe that meeting and supporting the local towns and communities that we serve is vital to being a successful community bank," says Tom Villanova, President of Litchfield Bancorp. "Our branches rely on having exceptional staff, and this is a great opportunity to showcase our employees and have the town see what great people they really are. They truly embrace our motto of Every Customer Counts."

To learn more about Litchfield Bancorp, visit litchfieldbancorp.com or follow us on Facebook, Twitter, or LinkedIn.

O&G Industries, Inc.

R. Bradford ("Brad") Oneglia, Vice President of Asphalt Operations at Torrington's O&G Industries, has been named to the Hartford Business Journal's 40 Under 40 List for 2018.


Oneglia has been active at O&G for seventeen years and is a member of the firms 4th generation of family leadership. In addition to his O&G leadership, Oneglia serves as an advisor to the Central Connecticut State University construction management program, the board of directors of Torrington's KidsPlay Museum and is president of the Connecticut Asphalt & Aggregates Producers Association.



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WALK TO END ALZHEIMER'S – LITCHFIELD, CT
Take the first step to a world without Alzheimer's.
09/23/18

Registration at 11:30am | Ceremony at 12:30pm | Walk at 1:00pm




WALK TO END ALZHEIMER'S
alzheimer's association®

LOCATION:
White Memorial Conservation Center
80 Whitehall Rd Litchfield, CT 06759

CONTACT:
Tina Hogan | 860.828.2828 | thogan@alz.org

To register, visit alz.org/walk



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Chamber Travel Program: 2019 Trips Announced

Last Call for Portugal! The Chamber is traveling to Portugal November 2-10, 2018. Travelers will enjoy 9 days and 7 nights exploring Portugal's hidden treasures. Some of the highlights will be historic & colorful Lisbon, old-world neighborhoods of Alfama and Belem, UNESCO World Heritage Jeronimos Monastery & Belem Tower, a traditional Fado show, the historic towns of Sintra and Obidos, the world famous shrine of Fatima, picturesque fisherman's villages and charming coastal towns, and so much more. The trip includes round trip airfare from JFK, 10 meals including 7 buffet breakfasts and 3 dinners, sightseeing, including a local guide and all entrance fees, a professional tour director, deluxe motor coaches and baggage handling and transfers. The price per person is \$2849.

In 2019, the Chamber will travel to Greece and the Scandinavian Capitals. Experience 9 days and 7 nights (April 6-14) in **Greece**, the land of gods and heroes. The Peloponnese is home to an extraordinary collection of archeological sites as well as stunning mountainous scenery and charming villages where a traditional way of life has remained unchanged for centuries. On this splendid cultural journey, trace 5,000 years of Greek history while exploring the country's archeological treasures. Walk in the footsteps of Socrates on the Acropolis and examine artifacts of Athens' Golden Age at the outstanding Acropolis Museum, sail through the scenic Corinth canal, and enjoy the insights of the local guest speaker on the contemporary Greek economic and social scene. Includes hotels, meals, day trips and airfare from JFK. There is also an optional extension to Santorini. Sign up before October 26th for the early bird special price of \$2849 and a FREE Delhi tour.

Travel to Copenhagen, Oslo and Stockholm September 9-16 on the Chamber's trip to **The Scandinavian Capitals**. We invite you to join us on our exploration of Scandinavia's smart, modern cities and untamed natural beauty of the north. We start our journey in Copenhagen, a city that offers a perfect mix of playful spirit to stunning architectural design, from the royal castles to the pretty canals, and uniquely shaped brick buildings. Oslo, a city that grew from sprawling country town into the sophisticated metropolis it is today. Surrounded by vast archipelago, Stockholm is a true Nordic beauty, where modern city shines next to the historic old town. Helsinki, one of Europe's most handsome and captivating cities, whose very shape and style was modelled on its powerful neighbor's former capital, St. Petersburg. The trip is 8 days, 6 nights and includes hotels, meals, day trips and airfare from JFK. Sign up before March 29th for the early bird special price of \$3399.

For more information about the Chamber's upcoming trips, visit our website at <http://nwctchamberofcommerce.org/events-programs/chamber-travel-program/> or call the Chamber at 860-482-6586.



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- Food Court & Food Trucks
- Farmers Market
- Ice Cream & Cake
- Kids Fun Zone
- Historical Reenactors
- Town Crier
- Hurdy-Gurdy and Punch & Judy Show
- Mime
- Live Music
- Community Groups
- Business Expo
- LSM Marching Band *and more!*



WOW! FORUM SPEAKERS Continued from page 1.

Don't Ask: The High Cost of Avoiding Negotiation—and Positive Strategies for Change and Ask for It! How Women Can Use the Power of Negotiation to Get What They Really Want. She has written extensively about women in business, women in literature and the arts, women in academia, and women in the sciences. Her work has been published by *The New York Times*, *The Harvard Business Review*, *The Guardian*, *The New York Review of Books*, *Vogue*, *Glamour*, and many other publications.

Sara is frequently cited in the national and international media as an expert on women's leadership, the persistence of the wage gap, women and conflict resolution, work-life balance issues, and the multiple factors influencing women's long-term career success. She lectures and teaches workshops about women and negotiation for corporate audiences, colleges and universities, law firms, government agencies, and women's leadership conferences in the U.S. and around the world.

A founding faculty member of the Carnegie Mellon Leadership and Negotiation Academy for Women, Sara served as Academic Coordinator for the inaugural WIN Summit, a global women's conference focused on women and negotiation. She provides private and group coaching services to women navigating critical career transitions, taking on new leadership roles, and preparing for high-stakes negotiations.



For as long as she can remember, Lisa Bresson has always had a thirst for adventure...and storytelling. When she was a little girl growing up in Miami, Florida, she climbed the beachside Tamarind trees, eating the sweet pods straight from the highest branches. She frequented old bookstores, marveling at the towering stacks of books that seemed a mile high from her childlike perspective. Now, she is a wife, mother, international book author, early childhood education coach and consultant. But she is *also*...a certified scuba diver, technical tree climber, traveler, and licensed skydiver.

Lisa is the co-author of the National Association for the Education of Young Children's (NAEYC) new bestseller, *Big Questions for Young Minds: Extending Children's Thinking*. After being published in September 2017, *Big Questions* quickly shot to the top of NAEYC's international bestseller list. Now in its 2nd printing, and currently being translated into Mandarin, the book is being used by universities, school districts, and state training agencies across the country as a tool to help early childhood professionals deepen their interactions with young children and ask more high level questions. Lisa and her co-author Janis Strasser have been presenting on the content of their book nationwide for the past year.

She is currently a Technical Assistance Supervisor for New Jersey's statewide Quality Rating and Improvement System (QRIS) for early childhood programs. Through this work, she mentors and coaches early childhood teachers and administrators through their journey of quality improvement. Prior to becoming a TA Supervisor in 2016, she taught in urban public preschool settings for 13 years. She has been a contributing author for *Teaching Young Children*, NAEYC's magazine for teachers, for over a decade and serves on the publication's editorial advisory board. Lisa has published over a dozen articles and book chapters focusing on child development, developmentally appropriate teaching strategies for young children, and gender considerations in early childhood.

Aside from her professional work in education and publishing, she is also a member of a division of United States Parachute Association, Sisters in Skydiving (SIS). Through SIS, Lisa and other female skydivers seek to empower newer skydivers and create meaningful relationships amongst women in an otherwise male dominated sport. She has been part of the New York-based parachutist community since 2010 and is a contributing author to several prominent skydiving publications.

This year's emcee will be Kathy Johansen, comedian and co-owner of KBJB Radio, a worldwide radio station playing all original music, shows and comedy clips 24x7.

In addition to the extraordinary speakers, WOW! Forum attendees will enjoy a continental breakfast, lunch, a dessert & wine reception with an auction, a free gift and free parking. Tickets are \$125 per person. Buy 5 tickets and get one free! Tickets are available online at wowforum.org.

The premier event sponsor is **TD Bank**, America's Most Convenient Bank. The WOW! Forum thanks TD Bank for their generous contribution and tremendous support of this professional women's conference, now in its 14th year. The WOW! Forum is a program of the Northwest Connecticut Chamber of Commerce, the premier business resource in the Northwest Corner of Connecticut.

Other major sponsors of the event include: Chamber Insurance Trust, Northwest Regional Workforce Investment Board, Conquest and The Warner Theatre.



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RENEWING MEMBERS

The following Chamber members renewed their memberships during the period of July 27th through August 20th. Thank you for your continued commitment to Northwest Connecticut's Chamber of Commerce. Companies listed in bold indicate a Corporate Partner. Milestone anniversaries are indicated in parentheses.

- ◆ A.N. Designs
- ◆ Anthem Blue Cross & Blue Shield
- ◆ Ball Bushing Warehouse
- ◆ **Brandywine Living at Litchfield**
- ◆ CADCO, Ltd/BK Mfg (5 years)
- ◆ Camp Jewell YMCA
- ◆ Cardinal Engineering Associates, Inc.
- ◆ Chapman Lumber, Inc.
- ◆ Community Systems, Inc.
- ◆ **Cook Funeral Home**
- ◆ Crane's Outdoor Power Equipment
- ◆ CT Snow & Ice Control Products
- ◆ Jason Dismukes, LLC Consulting Engineer
- ◆ Forever Kitchen Cabinets
- ◆ Guaranteed Rate, Heath Ladona (10 years)
- ◆ His Hand, McDonald's #7809
- ◆ Livingston Ripley Waterfowl Conservancy
- ◆ Mental Health Connecticut
- ◆ Northwest Conservation District (10 years)
- ◆ Petricone's Torrington Pharmacy (15 years)
- ◆ Railroad Museum of New England, Inc.
- ◆ Royals' Garage
- ◆ Salisbury Winter Sports Association (SWSA)
- ◆ Scaldini Consulting, LLC
- ◆ ServPro of Southington/Torrington
- ◆ Special Olympics, Inc.
- ◆ Susan B. Anthony Project (25 years)
- ◆ Town of Winchester (40 years)
- ◆ True Value of Litchfield
- ◆ Vintech Management Services
- ◆ Washington Business Association
- ◆ Wellmore Behavioral Health (10 years)
- ◆ WGH Family Estate & Liquidation Services
- ◆ Wolcott Hall Nursing Center

MEMBER NEWS

Continued from page 9.

The Roberts Tax Group

Kris Roberts, President of The Roberts Tax Group located in downtown Torrington, was honored at the annual convention for the National Association of Tax Professionals (NATP) in Anaheim, CA. Roberts received the prestigious Tax Professional of The Year Award from NATP. The award is given each year to a member of NATP who demonstrates not only technical skills, but a commitment to the profession by taking steps to educate other tax professionals, drive positive change through their relationships with taxing bodies and through the volunteer efforts within their community.

Roberts was nominated, and subsequently selected by a panel of judges. NATP is the leading tax professional organization in the country. With over 24,000 members nation-wide, NATP focuses on education, ethics and excellence within the tax professional community.

Besides her work at The Roberts Tax Group, Roberts is also a Professor of Accounting/Taxation at Post University. As Assistant Program Chair of the Accounting Department in the Malcolm Baldrige School of Business, she develops curriculum and teaches a variety of accounting and taxation courses. She also serves as President of the CT Chapter of NATP, President of Main Street Torrington, serves on the board of directors for the Entrepreneurial Center of Northwest Connecticut, and volunteers her time to develop and teach tax and accounting related seminars to local organizations such as SCORE, as well as other tax professional groups in the tri-state area.

Roberts, a doctoral student at the University of Phoenix, is currently completing her dissertation which focuses on tax compliance for small businesses located in Connecticut. She lives in Litchfield with her husband Jay Roberts.



Edwin Zacharias

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- Litchfield Bancorp
- Litchfield Woods Health Care Center
- Northwest Community Bank
- O&G Industries, Inc.
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- The Register Citizen
- Republican-American
- Sharon Hospital
- TD Bank
- Thomaston Savings Bank
- Torrington Savings Bank
- Union Savings Bank
- United Construction & Engineering, Inc.
- Valerie Manor
- Webster Bank

Chamber Calendar of Events

All events listed below will be held at the Chamber offices at 333 Kennedy Drive, Torrington unless otherwise noted. Dates and locations are subject to change. Please visit our website for up to date details. Thank you.

SEPTEMBER 2018

- 3rd - **Chamber Offices Closed in Observance of Labor Day**
- 5th - **WOW! Forum Advisory Committee Meeting**, 8 AM
- 7th - **Manufacturers' Coalition Meeting**, 8 AM
- 10th - **Restaurant in the Spotlight** at The Interlaken Inn, 74 Interlaken Road, Lakeville, 5:30 PM
- 13th - **Government Relations Committee Meeting**, 8 AM
- 14th - **Membership Committee Meeting**, 8 AM
- 19th - **Health Council Meeting** at Brandywine Living at Litchfield, 19 Constitution Way, Litchfield, 8 AM
- 19th - **Insurance Committee Meeting**, 8 AM
- 19th - **Leadership Northwest Orientation**
- 20th - **Board of Directors Meeting**, 8 AM
- 21st - **Torrington House Tour Preview Party** at the Torrington Library, 12 Daycoeton Place, Torrington, 5-9 PM
- 22nd - **Torrington House Tour** 10 AM - 3 PM
- 24th - **Junior Leadership Northwest Orientation**
- 25th - **Business with Breakfast** at Brooker Memorial, 157 Litchfield Street, Torrington, 8 AM
- 26th - **Learn at Lunch** "Social Media Marketing: Facebook Advertising" presented by Lance Leifert of Conquest, 12 noon
- 27th - **CT Learn & Works Symposium** at Northwestern Connecticut Community College Draper Center, Park Place East, Winsted, 7:30 AM
- 27th - **Business After Hours** at KidsPlay Children's Museum, 61 Main Street, Torrington, 5-7 PM

OCTOBER 2018

- 1st - **Restaurant in the Spotlight** location TBD
- 3rd - **WOW! Forum Advisory Committee Meeting**, 8 AM
- 4th - **Membership Committee Meeting**, 8 AM
- 5th - **WOW! Forum** at the Carole & Ray Neag Performing Arts Center at the Warner Theatre, 82 Main Street, Torrington, 7:30 AM-4 PM.
- 8th - **Chamber Offices Closed in Observance of Columbus Day**
- 11th - **Government Relations Committee Meeting**, 8 AM
- 17th - **Health Council** at Sharon Hospital, 50 Hospital Hill, Sharon, 8 AM
- 17th - **Insurance Committee Meeting**, 8 AM
- 17th - **Leadership Northwest**
- 18th - **Business After Hours** at Whiting Mills, 210 Holabird Avenue, Winsted, 5-7 PM
- 20th - **Tails of NWCT Auction** at Chatterley's Banquet Facility, 371 Pinewoods Road, Torrington.
- 23rd - **Business with Breakfast** location TBD, 8 AM
- 25th - **Board of Directors Meeting**, 8 AM

RSVP on-line at nwctchamberofcommerce.org/calendar
or call 860-482-6586.